

CHARACTERISTICS OF THE PLANNER PERSONALITY STYLE

GIFTS: What you are good at

- Commitment
- Being practical
- Dependable
- Planning & goal setting
- Following directions, law abiding
- Structure & routine
- Efficiency – attention to detail
- Policy & procedures
- Saving time & money

NEEDS: What you need to be content

- Stability & security
- Consistency
- Organization & order
- Appreciation
- Structure & routine
- To get results
- Rules & regulations
- Clear expectations
- To plan ahead

JOYS: What makes you happy

- Time for family
- Job satisfaction
- Home
- Order
- Tradition & heritage
- Being prepared
- Completion & closure
- Tangible rewards
- Sense of belonging

STRESSORS: What frustrates or stresses you

- No savings account
- Change
- Disloyalty
- Lack of control
- Wasted time, money, resources
- Being surprised
- Interruptions
- Time pressure
- Not knowing the plan

VALUES: What is important to you

- Loyalty
- Dependability
- Perfection
- Honesty
- Commitment
- Formality & etiquette
- Accomplishment
- Status

CORE VALUE: Responsibility